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<b>SANTA CRUZ ASSOCIATION OF REALTORS®, INC.</b>					
2007 - 1996 Santa Cruz County <b>Condominium</b> Statistics					
R.E. Infolink - Generated After February 1996 Computer Conversion					
2007	INVENTORY <sup>1</sup>	NEW	SOLD	AVERAGE	MEDIAN
JANUARY	208	69	24	\$505,454	\$490,000
FEBRUARY	214	56	32	\$550,234	\$520,000
MARCH	243	85	44	\$538,313	\$499,000
APRIL	263	91	43	\$514,959	\$503,000
MAY	269	78	38	\$499,812	\$457,000
JUNE	271	94	36	\$544,199	\$545,000
JULY	286	79	29	\$525,844	\$500,000
AUGUST	273	61	44	\$571,777	\$509,000
SEPTEMBER	257	60	23	\$515,891	\$470,000
OCTOBER	252	70	25	\$587,922	\$517,500
NOVEMBER	247	45	24	\$624,952	\$517,750
DECEMBER	209	31	15	\$644,900	\$500,000
<b>TOTAL 2007:</b>	<b>2,992</b>	<b>819</b>	<b>377</b>	<b>\$545,875</b>	<b>\$502,760</b>
2006	INVENTORY <sup>1</sup>	NEW	SOLD	AVERAGE	MEDIAN
JANUARY	177	76	37	\$648,414	\$572,500
FEBRUARY	198	88	35	\$522,534	\$525,000
MARCH	219	84	37	\$539,502	\$528,000
APRIL	236	87	43	\$515,486	\$519,000
MAY	281	144	42	\$574,801	\$550,000
JUNE	292	101	41	\$579,170	\$510,000
JULY	327	116	44	\$496,065	\$467,025
AUGUST	312	93	43	\$582,305	\$550,000
SEPTEMBER	298	69	36	\$508,866	\$499,950
OCTOBER	266	54	38	\$516,957	\$497,000
NOVEMBER	241	45	24	\$490,358	\$472,000
DECEMBER	189	33	46	\$523,294	\$510,000
<b>TOTAL 2006:</b>	<b>3,036</b>	<b>990</b>	<b>466</b>	<b>\$542,843</b>	<b>\$517,794</b>
2005	INVENTORY <sup>1</sup>	NEW	SOLD	AVERAGE	MEDIAN
JANUARY	72	55	43	\$444,323	\$451,000
FEBRUARY	65	58	36	\$500,270	\$465,000

MARCH	86	66	50	\$573,742	\$546,000
APRIL	108	94	59	\$482,508	\$475,000
MAY	121	81	56	\$549,374	\$515,000
JUNE	118	75	66	\$566,752	\$539,000
JULY	148	85	56	\$561,561	\$519,000
AUGUST	148	84	62	\$588,222	\$565,000
SEPTEMBER	157	88	55	\$585,653	\$565,000
OCTOBER	173	84	33	\$530,824	\$499,000
NOVEMBER	173	68	44	\$547,882	\$519,500
DECEMBER	156	50	31	\$496,252	\$488,000
<b>TOTAL 2005:</b>	<b>1,525</b>	<b>888</b>	<b>591</b>	<b>\$540,740</b>	<b>\$516,910</b>
<b>2004</b>					
	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	81	54	19	\$412,908	\$389,000
FEBRUARY	83	45	30	\$375,603	\$374,500
MARCH	86	63	52	\$432,896	\$402,750
APRIL	100	67	54	\$445,425	\$426,000
MAY	103	66	47	\$464,560	\$408,500
JUNE	93	70	65	\$456,146	\$415,000
JULY	97	63	52	\$441,994	\$429,000
AUGUST	106	79	62	\$447,439	\$425,000
SEPTEMBER	103	68	58	\$449,037	\$429,964
OCTOBER	96	54	48	\$459,692	\$455,000
NOVEMBER	83	65	49	\$446,488	\$449,000
DECEMBER	66	34	52	\$490,402	\$420,560
<b>TOTAL 2004:</b>	<b>1,099</b>	<b>728</b>	<b>588</b>	<b>\$443,549</b>	<b>\$420,560</b>
<b>2003</b>					
	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	140	68	29	\$390,031	\$390,000
FEBRUARY	191	91	30	\$381,879	\$366,612
MARCH	186	76	56	\$370,405	\$356,250
APRIL	191	60	50	\$389,482	\$392,000
MAY	189	74	67	\$388,857	\$385,000
JUNE	164	73	68	\$407,467	\$391,500
JULY	178	75	56	\$354,149	\$341,750
AUGUST	160	64	72	\$379,234	\$356,000
SEPTEMBER	140	60	73	\$416,855	\$366,000
OCTOBER	115	65	61	\$395,193	\$370,000
NOVEMBER	89	28	39	\$392,508	\$350,000
DECEMBER	70	28	62	\$385,651	\$369,000
<b>TOTAL 2003:</b>	<b>1813</b>	<b>762</b>	<b>663</b>	<b>\$387,642</b>	<b>\$367,806</b>
<b>2002</b>					
	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	121	61	36	\$ 313,415	\$ 305,000
FEBRUARY	124	46	32	\$ 328,137	\$ 315,000
MARCH	115	62	56	\$ 356,757	\$ 326,250
APRIL	112	77	44	\$ 338,102	\$ 325,000
MAY	137	71	55	\$ 370,662	\$ 369,000
JUNE	141	69	53	\$ 364,000	\$ 378,388
JULY	151	71	54	\$ 384,693	\$ 377,500
AUGUST	131	66	43	\$ 349,184	\$ 352,500
SEPTEMBER	144	49	49	\$ 375,431	\$ 357,000
OCTOBER	164	84	38	\$ 374,531	\$ 339,000
NOVEMBER	144	47	38	\$ 375,384	\$ 346,500
DECEMBER	129	35	36	\$ 340,481	\$ 346,000

<b>TOTAL 2002:</b>	<b>1613</b>	<b>738</b>	<b>534</b>	<b>\$ 355,898</b>	<b>\$ 346,250</b>
<b>2001</b>	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	71	51	30	\$ 377,565	\$ 341,000
FEBRUARY	75	46	25	\$ 414,480	\$ 348,000
MARCH	115	72	35	\$ 361,599	\$ 339,500
APRIL	170	84	28	\$ 368,728	\$ 334,000
MAY	164	60	46	\$ 354,078	\$ 333,500
JUNE	167	65	54	\$ 325,740	\$ 295,000
JULY	153	58	45	\$ 317,340	\$ 309,000
AUGUST	168	74	36	\$ 347,761	\$ 332,500
SEPTEMBER	147	41	32	\$ 342,989	\$ 336,200
OCTOBER	132	40	36	\$ 325,974	\$ 310,000
NOVEMBER	130	44	34	\$ 332,676	\$ 320,500
DECEMBER	103	21	32	\$ 355,078	\$ 318,750
<b>TOTAL 2001:</b>	<b>1595</b>	<b>656</b>	<b>433</b>	<b>\$ 352,000</b>	<b>\$ 333,000</b>
<b>2000</b>	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	61	39	35	\$ 271,735	\$ 259,900
FEBRUARY	66	58	30	\$ 282,820	\$ 232,000
MARCH	70	52	55	\$ 258,594	\$ 241,000
APRIL	93	66	38	\$ 224,627	\$ 212,000
MAY	99	63	70	\$ 327,572	\$ 260,000
JUNE	94	55	46	\$ 238,395	\$ 220,000
JULY	92	61	56	\$ 539,223	\$ 296,250
AUGUST	91	61	55	\$ 301,747	\$ 285,000
SEPTEMBER	67	44	57	\$ 305,284	\$ 293,000
OCTOBER	46	35	48	\$ 383,582	\$ 349,700
NOVEMBER	52	31	38	\$ 308,853	\$ 291,000
DECEMBER	40	24	15	\$ 371,566	\$ 376,500
<b>TOTAL 2000:</b>	<b>873</b>	<b>594</b>	<b>543</b>	<b>\$ 307,524</b>	<b>\$ 278,637.50</b>
<b>1999</b>	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	123	39	31	\$ 227,198	\$ 227,500
FEBRUARY	150	72	40	\$ 227,227	\$ 197,000
MARCH	135	64	65	\$ 213,948	\$ 197,000
APRIL	138	67	61	\$ 224,968	\$ 212,000
MAY	123	63	58	\$ 240,779	\$ 217,000
JUNE	123	68	79	\$ 229,520	\$ 219,000
JULY	161	93	52	\$ 238,459	\$ 222,225
AUGUST	152	74	62	\$ 214,222	\$ 210,250
SEPTEMBER	126	44	66	\$ 252,808	\$ 226,000
OCTOBER	97	43	68	\$ 246,336	\$ 240,750
NOVEMBER	79	40	54	\$ 237,724	\$ 218,000
DECEMBER	58	23	46	\$ 261,158	\$ 261,158
<b>TOTAL 1999:</b>	<b>1465</b>	<b>690</b>	<b>692</b>	<b>\$ 234,528.92</b>	<b>\$ 218,500</b>
<b>1998</b>	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	145	50	41	\$ 168,500	\$ 161,000
FEBRUARY	121	37	28	\$ 214,858	\$ 202,500
MARCH	152	67	45	\$ 191,094	\$ 162,000
APRIL	182	83	61	\$ 191,724	\$ 180,000
MAY	166	60	60	\$ 185,229	\$ 170,625
JUNE	185	86	81	\$ 200,223	\$ 189,000
JULY	208	98	67	\$ 195,488	\$ 190,000

AUGUST	173	72	55	\$ 193,911	\$ 185,000
SEPTEMBER	181	64	86	\$ 207,450	\$ 189,500
OCTOBER	163	57	46	\$ 190,952	\$ 197,000
NOVEMBER	152	49	45	\$ 201,316	\$ 180,000
DECEMBER	127	29	60	\$ 196,839	\$ 193,250
<b>TOTAL 1998:</b>	<b>1955</b>	<b>752</b>	<b>675</b>	<b>\$ 194,798</b>	<b>\$ 187,000</b>
<b>1997</b>	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	166	41	13	\$ 213,303	\$ 189,500
FEBRUARY	201	50	27	\$ 184,607	\$ 169,500
MARCH	249	63	47	\$ 191,687	\$ 172,500
APRIL	253	58	48	\$ 161,614	\$ 157,000
MAY	257	66	41	\$ 185,883	\$ 177,500
JUNE	255	67	49	\$ 176,797	\$ 165,000
JULY	237	70	54	\$ 206,250	\$ 168,750
AUGUST	211	55	64	\$ 176,778	\$ 168,000
SEPTEMBER	210	65	53	\$ 189,183	\$ 168,900
OCTOBER	200	56	59	\$ 174,692	\$ 168,500
NOVEMBER	183	49	38	\$ 203,081	\$ 165,000
DECEMBER	147	41	59	\$ 189,621	\$ 172,500
<b>TOTAL 1997:</b>	<b>2569</b>	<b>681</b>	<b>552</b>	<b>\$ 187,791</b>	<b>\$ 168,825</b>
<b>1996</b>	<b>INVENTORY <sup>1</sup></b>	<b>NEW</b>	<b>SOLD</b>	<b>AVERAGE</b>	<b>MEDIAN</b>
JANUARY	NA	NA	NA	NA	NA
FEBRUARY	NA	NA	NA	NA	NA
MARCH	362	88	44	\$ 164,579	\$ 159,000
APRIL	364	68	40	\$ 176,642	\$ 173,500
MAY	356	65	37	\$ 169,936	\$ 166,600
JUNE	342	80	44	\$ 179,654	\$ 167,000
JULY	328	72	33	\$ 164,053	\$ 156,900
AUGUST	288	53	42	\$ 165,558	\$ 169,000
SEPTEMBER	303	57	37	\$ 162,182	\$ 153,500
OCTOBER	258	45	41	\$ 173,174	\$ 164,000
NOVEMBER	194	21	26	\$ 149,942	\$ 155,000
DECEMBER	185	19	28	\$ 163,508	\$ 165,000
<b>TOTAL 1996:</b>	<b>2980</b>	<b>568</b>	<b>372</b>	<b>\$ 166,922</b>	<b>\$ 164,500</b>

<sup>1</sup>The number in the Inventory column is the total Active, Pending-Release, and Pending-Show listings.

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