

# The SCAOR eScoop

February 18, 2010 - Vol. 3, Issue 57



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## *The 'Data' That Matters at Summit 2010*

SCAOR will be holding its second annual Summit in March! This year's event will once again feature three outstanding speakers; Richard Mendenhall - Past President of NAR, Joel Singer - Executive VP of C.A.R., and Sean Saldavia - Santa Cruz County Assessor. Highlights at the event will be a state and local economics overview and Richard Mendenhall's, 'data that matters to REALTORS®'.

Don't miss out on this sell out event! Summit 2010 will be held on March 22, 2010 from 11:30 AM - 2:00 PM at the Seascape Golf Club, 610 Golf Club Drive in Aptos. Registration and lunch from 11:30 AM - 12 PM with the program beginning at 12 PM. [Click here to register!](#)

## **Membership Drop Notice**

Members who have not paid their 2010 Membership Dues will be dropped February 22nd. Brokers will be billed for any non-member sales persons in their office that have not renewed their membership. Please contact Norma Milete for more information.

## **New Tax Withholding Hike on Hold...For Now**

A controversial plan for the State of California to withhold a chunk of payments to independent contractors working in California has been put on hold, for now. The new tax withholding would apply to some 3 million Californians who work as independent contractors, including real estate agents. The plan would not raise the contractors' overall tax burden but would force them to pay taxes



3/12  
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throughout the year, instead of only when they file their year-end tax returns. In the following years, the new withholding is expected to create an additional \$140 million to \$375 million windfall from contractors who had been under-reporting their income. Gov. Arnold Schwarzenegger has opposed the change. His aides are calling it a tax hike. They believe that implementing the new withholding would be very complex.

Office Hours:  
8 AM - 5PM  
Mon. - Fri.

February Store Sale  
Open House A Frame  
Signs  
\$33.00  
Reg. \$37.50



## Can You Donate a Few Hours of Your Time to Help Local Seniors?

RSVP is currently seeking volunteers to participate in helping those in need.

RSVP is a one day community outreach program that takes place on May 3, 2010, during "Adopt-A-Senior" Week. The program provides free assistance to qualified seniors who cannot otherwise perform certain household tasks due to physical or financial constraints. Only a few hours of your time is needed and makes all the difference in the world to our homeowners. You will be working with a fun team while helping to make a difference! [Click here](#) for a Volunteer Application or visit [www.scaor.org/rsvp](http://www.scaor.org/rsvp).



If you cannot volunteer and would like to help RSVP, a *tax deductible donation in any amount is greatly needed*. You can donate by sending a check payable to: SCAOR, 2525 Main St., Soquel, CA 95073, ATTN: RSVP or by stopping by our office!

## Critical Legal Update For REALTORS®

Legal update for REALTORS® with Gov Hutchinson, Assistant Counsel & Staff Vice President of C.A.R. Stay informed with critical information you need to know about, C.A.R. Standard Form Revisions, Legal Updates and Real Estate Cases, Friday, March 12, 1:30 - 3:30 PM.



Gov will also be teaching his RPA class in the morning. Sign up for the RPA and attend the **legal update for \$5**, regular price \$25.

Early Bird REALTOR® & SCAOR Member Price \$15 if registered by March 5th! To register, [click here](#) for the Legal Update and [here](#) for the RPA Class.

If you are unable to open any of the links visit our website at [www.scaor.org](http://www.scaor.org) or call Andrea Harbert at 831-464-2000

or send an email to [andrea@scaor.org](mailto:andrea@scaor.org)  
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