

OFFICE HOURS

8:00am to 5:00pm Monday-Friday
Every Thursday the office is closed from
9:00-10:30am for a staff meeting

The SCAOR eScoop

2525 Main Street
Soquel, CA 95073
831-464-2000
831-464-2881 Fax



If you are unable to open any of the links visit our website at www.scaor.org
or call Karen Kirwan at 831-464-2000 or kkirwan@scaor.org

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2009 Key and Tour invoices were mailed out last week and are due on April 15th. Payments can be faxed to 831-464-2881 or mailed to SCAOR, 2525 Main St., Soquel, CA 95073



C.A.R. Legal Hotline open for business on Saturdays beginning April 4

As a new member benefit, C.A.R. is providing C.A.R. Legal Hotline service to members on Saturdays. Beginning Saturday, April 4, members will be able to call the C.A.R. Legal Hotline, between 10 a.m. and 2 p.m., and speak live with an attorney. Calls will be taken on a first-come, first-served basis. Members may call the Hotline at (213) 739-8282 anytime during the Saturday hours of operation.

The C.A.R. Legal Hotline offers members free, confidential legal advice over the telephone on a vast array of real-estate related topics, such as contract interpretation, arbitration, litigation, tax issues, commission disputes, disclosure requirements, fair housing issues, and laws governing homeowners' associations.

5/6/09 *Spring Fling* BBQ & Baking Contest
4/6 Strictly Ed: All Education-All the time!
6/3 Legislative Day Bus Ride to Sacramento

Also Coming Up at SCAOR

[WINForms](#) 3/30

[Lenders' Panel](#): The Changing Mortgage Industry 3/31

[Staging Economically to Sell Quickly](#) 4/1

[Risk Management](#)-DRE Mandated course 4/15

[Reverse Mortgage](#)-Includes Lunch 4/17

[Divorce this House](#) Designation Preview-4/24

[Duane Gomer's Short Sale Update](#)-4/27

To register call SCAOR 831-464-2000. For a complete list of classes click [here](#) or www.scaor.org



Know Someone Who Needs a Little Help Around the House?

Our RSVP volunteers can help!
Click [here](#) for more information and a Homeowner application .

Help the Department of Real Estate by completing an online job questionnaire.

You will be assisting the DRE to accurately determine the knowledge's, skills and abilities that a new licensee should be able to perform.

[Salesperson Questionnaire click here](#)

[Broker Questionnaire click here](#)

If you are unable to access the questionnaire go to www.dre.ca.gov, click on the NEWS FLASH button under Key Announcements

SCAOR Education Highlight



Risk Management Seminar

AGENT BEWARE! The Pitfalls of Selling and Listing Income and Commercial Property

Monday, April 13th 1:00pm-4:30pm

\$35 SCAOR Member (register bef. 4/8/09)

\$50 SCAOR Member (register aft. 4/8/09)

\$70 Non-SCAOR member anytime

Instructor: Guy Berry

Key Learning Points of this class are: Learn to stay out of trouble when selling residential income or commercial property; Learn how and why the contract must be changed; Learn what needs to be disclosed; Learn how to get disclosures even when the seller does not want to provide them; Learn how to analyze the disclosures, and more! Click [here](#) for more information