

The SCAOR eScoop

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Santa Cruz Association
of REALTORS Inc.

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It's Time To Say "YES!"

To Attending Legislative Day 2010

Let your voice be heard at SCAOR's annual Legislative Day trip to Sacramento! REALTORS® from around the state meet with legislators to discuss important issues affecting California's REALTORS® and property owners.

Laws created in Sacramento have a tremendous impact on your ability to do business: from point of sale mandates, to taxes, to housing opportunities. It's Time To Say YES!

[Click here to register](#) and for complete details.



Start Working on Your Swing!

SCAOR Brings Back our Annual Golf Tournament

This year's event will be held Friday, July 16th at the beautiful Seascapes Golf Club in Aptos. Enjoy a complete program of special events, 18 holes of golf (including cart), lunch, raffle & tee prizes and an exciting Awards Banquet!



[Click here](#) for complete details and to register. Deadline to register is July 13th.

6/22

[Deferred Sales Trust](#)

For a complete list of classes [click here](#).

Office Hours:
8 AM - 5 PM
Mon. - Fri.

SCAOR Will be closed on Monday, May 31st in observance of Memorial Day.

Normal business hours will resume Tuesday, June 1st.

For hole sponsor inquires please contact Norma Milete at 831-464-2000 or norma@scaor.org

Lenders' Panel Rescheduled

The Lenders' Panel discussing 'The Everchanging Mortgage Industry' has been rescheduled to Wednesday, June 23rd, 2 pm -4 pm. The early bird of \$10 is good until June 11th.



Have all of your questions answered and concerns addressed by a panel of top local mortgage professionals at this session.

[Click here](#) to register.

zipForm - Form Updates

There has been an update to the zipForm® Forms Library. Please see the list below for information regarding the latest update to your library.

CPA - Commercial Property Purchase Agr. and Joint Escrow Instructions

RIPA - Residential Income Property Purchase Agr. and Joint Escrow Instructions

NCPA - New Construction Res. Purchase Agr. and Joint Escrow Instructions

MHPA - Manufactured Home Purchase Agr. and Joint Escrow Instructions

[Click here](#) for update details



New Tour Time a Hit!

In case you haven't heard the Tour and Marketing Meetings are beginning at 8:30 AM every Thursday, ending at 9:00 AM. As always, we have coffee, tea and bagels (or similar) to get you



started. Then we set aside time to showcase new listings, wants and needs, pocket listings, etc.

We also have a speaker to update you on important and pertinent issues to our industry. A cash prize raffle is held at every meeting that all SCAOR members are entered into. No one has won yet so the pot keeps growing with next week's pot up to **\$200!** (must be present to win)

This is always a great venue for networking!

May 27th Sponsor:

Dana Condrey of Fidelity National Home Warranty

For details on the tour meeting, [click here](#).

If you are unable to open any of the links visit our website at www.scaor.org or call Andrea Harbert at 831-464-2000 or send an email to andrea@scaor.org
For a pdf version of this week's eScoop [click here](#) or go to <http://www.scaor.org/escoop.php>.

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