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# The SCAOR e-Scoop

## OFFICE HOURS

8:00am to 5:00pm Monday-Friday  
Every Thursday the office is closed from  
9:00-10:30am for a staff meeting

Questions? Concerns? Contact Karen  
Kirwan at 831-464-2000 or [karen@scaor.org](mailto:karen@scaor.org)



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## SCAOR Education Highlight-Last Chance to Register!! Risks, Pitfalls & Resolution in Selling a Condo

Friday, August 15th 1:00pm-3:00pm

\$10 to SCAOR Members \$25 at the door & Non-members anytime

If you are listing or selling homes in condominium, planned developments, or any type of common interest development (CID) or interested in selling or listing the above and do not understand the risks and pitfalls associated with selling condo's then this class is for you! Topics covered are Civil Codes and Governing Disclosures; The REALTOR® Role; Title & Escrow; Home Owners Associations; Sellers & Buyers in the transactions, and more!

**About the Instructor:** Jacquie Berry is recognized as an industry leader in the association management field for the past 30 years and is founder of a professional community association management company. She has worked as a real estate broker, mortgage loan originator and underwriter, all of which focused on the needs of community associations. Jacquie is regularly asked to speak at numerous industry functions. Jacquie has also served as a board member for the Executive Council of Homeowners (ECHO).. Jacquie created a manual document review process based on her understanding of §1368.

Don't miss out on SCAORHF's "[Sip of Summer](#)" event on Tuesday, August 19th from 4:30pm-7:30pm at the Bargetto Winery at 3535 N. Main St. in Soquel. Tickets are only \$15 which includes 3 samples of wine, appetizers, Live music, and a chance to win some wonderful raffle prizes. Additional wine pours will be available at \$7 each or 4/\$20. For tickets call SCAOR at 831-464-2000 or Elaine Della Santina at 831-462-4000 x.216. All proceeds benefit the SCAORHF's Closing Cost Assistance Program.



### GREEN TIP OF THE WEEK

Americans are air conditioning addicts. When the weather gets the better of us, we turn our homes and offices into cool and breezy retreats from the sweltering heat. But the cold air comes at a cost. During summer months, half of all energy consumed in the U.S. goes to powering air conditioners, and each year power plants emit 100 million tons of carbon dioxide to meet our AC addiction. Maybe we're too cool for our own good. As the weather simmers down this summer, adjust the AC relative to the temperature outside--try a setting 10 degrees cooler than the day's high temperature. You'll save 3 percent on energy costs for every degree raised over 72 degrees. Or raise the temperature setting even more and turn on a fan. And be sure to draw the blinds and curtains during the sunniest and warmest times of day.

## Coming Up at SCAOR!

Aug. 20th [-Gaining Mind Over Market](#)  
Aug 21-22 & 25-27 [CCIM CI101](#)  
Aug. 27 [Microsoft Outlook Dashboard](#)  
Sept. 5th—[The Changing Mortgage Industry](#)  
Sept. 10th [Selling Homes @ Radiant Floor Heating- A Green Bag Lunch Seminar](#)  
Sept. 12th-[Stay Fiscally Fit!](#)  
Sept. 15th-[Upshifting Your Lead Generations](#)

To Register call SCAOR 831-464-2000

For a complete list of classes click [here](#).



Thank you to the following sponsors  
the 2008 "A Taste of Santa Cruz"  
event being held on November 13th

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