

Single Family Residential									
February 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	2	12	2	170	210,000	210,000	91.11	420,000
Aptos	Santa Cruz	12	41	3	88	884,000	990,000	97.64	2,652,000
Capitola	Santa Cruz	7	29	0	0	0	0	.0	0
East Santa Cruz County	Santa Cruz	14	88	7	82	653,857	520,000	96.42	4,577,000
Los Gatos Mtns	Santa Clara	6	46	6	211	756,666	682,500	97.24	4,540,000
Rio Del Mar / Seascapes	Santa Cruz	22	61	8	210	1,062,750	591,500	95.15	8,502,000
San Lorenzo Valley	Santa Cruz	32	126	14	96	309,502	265,000	96.97	4,333,030
Santa Cruz	Santa Cruz	55	187	26	175	780,880	605,000	91.50	20,302,900
Scotts Valley	Santa Cruz	17	82	8	221	733,937	594,500	96.29	5,871,500
Seacliff	Santa Cruz	5	20	2	83	318,500	318,500	90.70	637,000
Soquel	Santa Cruz	7	37	6	52	822,825	598,875	90.52	4,936,950
Watsonville	Santa Cruz	23	77	13	69	314,346	315,000	96.76	4,086,500
West Santa Cruz County	Santa Cruz	2	15	2	57	533,500	533,500	90.50	1,067,000
Summary		204	821	97	137	638,411	- nbsp;nbsp;-	94.05	61,925,880
Common Interest Development									
February 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	1	6	2	53	397,000	397,000	95.89	794,000
Capitola	Santa Cruz	2	21	1	16	300,000	300,000	102.04	300,000
East Santa Cruz County	Santa Cruz	7	34	1	142	383,900	383,900	100.0	383,900
Rio Del Mar / Seascapes	Santa Cruz	5	31	2	109	496,500	496,500	95.11	993,000
San Lorenzo Valley	Santa Cruz	1	4	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	17	74	7	62	333,000	314,500	98.51	2,331,000
Scotts Valley	Santa Cruz	2	15	2	95	284,350	284,350	100.12	568,700
Seacliff	Santa Cruz	2	25	0	0	0	0	.0	0
Soquel	Santa Cruz	2	11	1	131	305,000	305,000	102.01	305,000
Watsonville	Santa Cruz	12	39	6	64	217,401	239,578	98.48	1,304,407
Summary		51	260	22	74	317,273	- nbsp;nbsp;-	97.95	6,980,007