

Single Family Residential									
May 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	5	15	2	39	191,500	191,500	93.87	383,000
Aptos	Santa Cruz	9	49	6	25	891,750	775,000	94.67	5,350,500
Capitola	Santa Cruz	8	28	3	113	689,333	700,000	99.86	2,068,000
East of Highway 17	Santa Cruz	2	3	0	0	0	0	.0	0
East Santa Cruz County	Santa Cruz	28	106	12	58	548,750	331,500	90.71	6,585,000
Los Gatos Mtns	Santa Clara	21	51	7	119	456,142	350,000	96.83	3,193,000
Rio Del Mar / Seascapes	Santa Cruz	24	78	12	48	709,333	650,500	95.94	8,512,000
San Lorenzo Valley	Santa Cruz	59	159	25	65	301,380	331,000	93.86	7,534,500
Santa Cruz	Santa Cruz	78	237	38	72	557,003	495,000	96.57	21,166,128
Scotts Valley	Santa Cruz	29	100	14	154	830,821	707,500	92.05	11,631,500
Seacliff	Santa Cruz	4	22	1	8	408,000	408,000	96.0	408,000
Soquel	Santa Cruz	11	53	7	23	683,714	570,000	98.81	4,786,000
Watsonville	Santa Cruz	25	79	14	100	269,021	260,000	98.95	3,766,300
West Santa Cruz County	Santa Cruz	3	20	2	164	655,000	655,000	92.91	1,310,000
Summary		306	1000	143	78	536,321	- nbsp;nbsp;-	95.12	76,693,928
Common Interest Development									
May 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	2	5	2	14	280,500	280,500	96.06	561,000
Capitola	Santa Cruz	14	22	5	120	352,685	265,000	97.62	1,763,425
East Santa Cruz County	Santa Cruz	2	28	0	0	0	0	.0	0
Rio Del Mar / Seascapes	Santa Cruz	10	43	3	194	518,333	510,000	98.17	1,555,000
San Lorenzo Valley	Santa Cruz	0	6	1	93	208,000	208,000	98.11	208,000
Santa Cruz	Santa Cruz	26	100	6	144	447,000	462,250	98.75	2,682,000
Scotts Valley	Santa Cruz	5	15	4	35	305,312	288,000	97.08	1,221,250
Soquel	Santa Cruz	3	15	3	146	351,333	356,000	96.75	1,054,000
Watsonville	Santa Cruz	9	38	5	77	210,600	219,000	97.25	1,053,000
Summary		71	272	29	108	348,195	- nbsp;nbsp;-	97.69	10,097,675