

Single Family Residential									
June 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	3	17	0	0	0	0	.0	0
Aptos	Santa Cruz	16	50	13	123	516,923	503,000	95.89	6,720,000
Capitola	Santa Cruz	5	25	5	214	999,300	700,000	87.40	4,996,500
East Santa Cruz County	Santa Cruz	27	113	13	96	615,500	355,000	92.46	8,001,500
Los Gatos Mtns	Santa Clara	13	49	10	80	786,800	782,500	96.53	7,868,000
Rio Del Mar / Seascap	Santa Cruz	17	77	3	105	415,000	390,000	92.64	1,245,000
San Lorenzo Valley	Santa Cruz	39	162	24	120	328,687	275,000	96.10	7,888,500
Santa Cruz	Santa Cruz	61	226	56	78	684,138	627,450	96.30	38,311,763
Scotts Valley	Santa Cruz	21	96	17	100	805,270	769,000	94.08	13,689,604
Seacliff	Santa Cruz	3	19	5	22	651,000	485,000	99.03	3,255,000
Soquel	Santa Cruz	19	61	8	57	551,375	485,500	96.08	4,411,000
Watsonville	Santa Cruz	26	85	13	74	306,069	302,000	98.60	3,978,900
West Santa Cruz County	Santa Cruz	2	22	2	290	2,537,500	2,537,500	90.71	5,075,000
Summary		252	1002	169	95	623,909	-&nbsp;nbsp;nbsp;-	95.10	105,440,767
Common Interest Development									
June 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	0	4	1	13	399,000	399,000	100.0	399,000
Capitola	Santa Cruz	15	31	6	144	305,250	260,000	99.94	1,831,500
East Santa Cruz County	Santa Cruz	6	27	2	51	440,000	440,000	95.14	880,000
Rio Del Mar / Seascap	Santa Cruz	5	46	0	0	0	0	.0	0
San Lorenzo Valley	Santa Cruz	1	6	3	114	220,000	240,000	96.45	660,000
Santa Cruz	Santa Cruz	14	96	15	67	334,946	287,000	99.0	5,024,200
Scotts Valley	Santa Cruz	8	20	1	32	271,900	271,900	100.0	271,900
Soquel	Santa Cruz	7	15	3	20	330,666	340,000	99.30	992,000
Watsonville	Santa Cruz	8	34	11	103	175,636	141,500	98.46	1,932,000
Summary		64	279	42	84	285,490	-&nbsp;nbsp;nbsp;-	98.68	11,990,600