

Single Family Residential									
July 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	1	9	3	8	160,000	160,000	97.48	480,000
Aptos	Santa Cruz	24	59	10	114	736,950	717,000	98.58	7,369,500
Capitola	Santa Cruz	10	24	4	39	706,250	745,000	93.64	2,825,000
East of Highway 17	Santa Cruz	0	0	1	189	790,000	790,000	98.87	790,000
East Santa Cruz County	Santa Cruz	28	113	13	112	667,076	326,000	100.48	8,672,000
Los Gatos Mtns	Santa Clara	7	40	3	46	576,666	730,000	98.69	1,730,000
Rio Del Mar / Seascape	Santa Cruz	17	59	20	56	773,334	732,500	97.21	15,466,699
San Lorenzo Valley	Santa Cruz	44	145	19	29	355,868	374,000	101.0	6,761,500
Santa Cruz	Santa Cruz	72	184	39	37	796,455	635,000	99.83	31,061,775
Scotts Valley	Santa Cruz	24	88	17	104	671,264	650,000	97.16	11,411,500
Seacliff	Santa Cruz	7	22	2	50	702,760	702,760	99.68	1,405,521
Soquel	Santa Cruz	15	40	9	143	859,388	715,000	97.91	7,734,500
Watsonville	Santa Cruz	21	55	12	35	277,450	279,500	104.05	3,329,400
West Santa Cruz County	Santa Cruz	7	23	2	31	616,500	616,500	99.04	1,233,000
Summary		277	861	154	64	651,106	- -	98.87	100,270,395
Common Interest Development									
July 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	3	6	0	0	0	0	.0	0
Capitola	Santa Cruz	5	26	5	30	296,480	305,000	99.66	1,482,400
East Santa Cruz County	Santa Cruz	4	29	2	105	227,890	227,890	82.52	455,781
Rio Del Mar / Seascape	Santa Cruz	5	41	4	63	671,250	687,500	93.95	2,685,000
San Lorenzo Valley	Santa Cruz	1	8	1	3	275,000	275,000	100.0	275,000
Santa Cruz	Santa Cruz	17	79	11	66	342,753	310,000	99.19	3,770,288
Scotts Valley	Santa Cruz	5	10	5	8	289,000	320,000	99.35	1,445,000
Seacliff	Santa Cruz	2	21	2	73	279,000	279,000	100.0	558,000
Soquel	Santa Cruz	8	11	3	178	325,666	310,000	95.78	977,000
Watsonville	Santa Cruz	4	18	6	91	185,666	173,500	97.92	1,114,000
Summary		54	249	39	67	327,242	- -	97.10	12,762,469