

Single Family Residential										
July 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	4	4	1	3	224,000	224,000	95.36	224,000	
Aptos	Santa Cruz	14	36	14	53	766,357	662,500	97.04	10,729,000	
Capitola	Santa Cruz	10	25	4	25	785,000	752,500	101.42	3,140,000	
East Santa Cruz County	Santa Cruz	32	103	19	55	513,767	380,000	98.85	9,761,589	
Los Gatos Mtns	Santa Clara	18	46	7	51	781,285	635,000	94.37	5,469,000	
Rio Del Mar / Seascapes	Santa Cruz	25	72	18	67	953,527	842,500	99.01	17,163,500	
San Lorenzo Valley	Santa Cruz	37	111	35	36	427,748	389,000	100.69	14,971,191	
Santa Cruz	Santa Cruz	79	157	54	44	781,738	657,500	99.29	42,213,900	
Scotts Valley	Santa Cruz	24	60	14	30	671,359	658,000	93.86	9,399,033	
Seacliff	Santa Cruz	6	16	3	36	662,666	655,000	97.31	1,988,000	
Soquel	Santa Cruz	12	33	11	21	824,909	719,000	100.83	9,074,000	
Watsonville	Santa Cruz	16	27	15	39	332,399	295,000	101.02	4,985,999	
West Santa Cruz County	Santa Cruz	3	14	5	32	678,696	760,000	98.28	3,393,480	
Summary		280	704	200	43	662,563	- nbsp;nbsp;-	98.89	132,512,692	
Common Interest Development										
July 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	3	6	1	3	345,800	345,800	105.11	345,800	
Capitola	Santa Cruz	10	24	9	68	499,222	446,000	99.53	4,493,000	
East Santa Cruz County	Santa Cruz	4	27	3	12	445,500	330,000	100.26	1,336,500	
Rio Del Mar / Seascapes	Santa Cruz	6	30	5	50	549,800	490,000	98.81	2,749,000	
San Lorenzo Valley	Santa Cruz	1	2	1	8	254,000	254,000	102.01	254,000	
Santa Cruz	Santa Cruz	27	62	13	30	420,080	380,000	102.31	5,461,052	
Scotts Valley	Santa Cruz	4	7	2	27	417,500	417,500	103.34	835,000	
Seacliff	Santa Cruz	2	7	8	585	337,476	337,148	100.70	2,699,808	
Soquel	Santa Cruz	3	4	0	0	0	0	.0	0	
Watsonville	Santa Cruz	4	4	1	132	224,000	224,000	102.28	224,000	
Summary		64	173	43	143	427,864	- nbsp;nbsp;-	100.77	18,398,160	