

Single Family Residential									
November 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	2	10	0	0	0	0	.0	0
Aptos	Santa Cruz	10	51	7	39	633,000	561,000	96.44	4,431,000
Capitola	Santa Cruz	5	30	3	63	645,666	662,000	97.09	1,937,000
East of Highway 17	Santa Cruz	1	1	0	0	0	0	.0	0
East Santa Cruz County	Santa Cruz	24	109	10	46	438,125	317,625	98.09	4,381,250
Los Gatos Mtns	Santa Clara	7	48	3	76	683,333	625,000	95.40	2,050,000
Rio Del Mar / Seascap	Santa Cruz	7	64	7	103	953,285	640,000	91.16	6,673,000
San Lorenzo Valley	Santa Cruz	24	135	17	66	284,270	260,000	94.89	4,832,600
Santa Cruz	Santa Cruz	27	183	36	73	655,830	585,000	95.74	23,609,890
Scotts Valley	Santa Cruz	19	99	9	166	662,777	535,000	92.28	5,965,000
Seacliff	Santa Cruz	3	13	1	40	536,000	536,000	88.01	536,000
Soquel	Santa Cruz	6	49	7	133	968,071	790,000	94.56	6,776,500
Watsonville	Santa Cruz	19	70	9	90	298,666	285,000	99.05	2,688,000
West Santa Cruz County	Santa Cruz	3	28	3	100	549,750	484,000	94.32	1,649,250
Summary		157	890	112	82	585,084	- nbsp;nbsp;-	95.11	65,529,490
Common Interest Development									
November 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	1	9	1	26	347,900	347,900	100.0	347,900
Capitola	Santa Cruz	2	14	5	42	282,700	265,000	100.96	1,413,500
East Santa Cruz County	Santa Cruz	2	29	1	238	615,000	615,000	88.49	615,000
Rio Del Mar / Seascap	Santa Cruz	4	37	3	79	600,833	665,000	98.74	1,802,500
San Lorenzo Valley	Santa Cruz	3	4	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	10	77	3	18	336,666	400,000	99.13	1,010,000
Scotts Valley	Santa Cruz	3	12	2	77	432,517	432,517	97.97	865,035
Seacliff	Santa Cruz	3	5	0	0	0	0	.0	0
Soquel	Santa Cruz	3	13	1	64	298,900	298,900	100.0	298,900
Watsonville	Santa Cruz	12	39	5	27	209,980	239,000	102.16	1,049,900
Summary		43	239	21	53	352,511	- nbsp;nbsp;-	98.74	7,402,735