

Single Family Residential									
December 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	4	11	2	76	187,500	187,500	103.02	375,000
Aptos	Santa Cruz	4	33	11	119	750,036	685,000	94.24	8,250,400
Capitola	Santa Cruz	5	25	4	81	936,250	610,000	85.66	3,745,000
East Santa Cruz County	Santa Cruz	16	84	10	96	348,532	257,500	95.58	3,485,325
Los Gatos Mtns	Santa Clara	4	40	8	104	738,250	725,000	94.62	5,906,000
Rio Del Mar / Seascapes	Santa Cruz	8	50	8	180	1,133,391	676,567	88.89	9,067,135
San Lorenzo Valley	Santa Cruz	33	123	17	113	317,732	266,000	97.24	5,401,460
Santa Cruz	Santa Cruz	23	142	34	88	649,588	629,000	95.37	22,086,000
Scotts Valley	Santa Cruz	4	83	9	93	717,944	794,000	98.28	6,461,500
Seacliff	Santa Cruz	4	16	2	83	500,000	500,000	94.88	1,000,000
Soquel	Santa Cruz	2	33	11	42	568,263	585,000	96.97	6,250,900
Watsonville	Santa Cruz	23	78	16	36	313,056	327,500	97.92	5,008,900
West Santa Cruz County	Santa Cruz	0	21	1	15	575,000	575,000	95.83	575,000
Summary		130	739	133	90	583,553	- -	94.56	77,612,620
Common Interest Development									
December 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	3	11	0	0	0	0	.0	0
Capitola	Santa Cruz	3	13	1	224	249,000	249,000	100.0	249,000
East Santa Cruz County	Santa Cruz	2	27	0	0	0	0	.0	0
Rio Del Mar / Seascapes	Santa Cruz	1	32	4	72	392,875	405,750	95.01	1,571,500
San Lorenzo Valley	Santa Cruz	2	4	1	114	125,000	125,000	93.98	125,000
Santa Cruz	Santa Cruz	10	73	11	94	395,562	369,000	95.67	4,351,184
Scotts Valley	Santa Cruz	4	14	3	26	319,966	300,000	98.66	959,900
Seacliff	Santa Cruz	20	4	0	0	0	0	.0	0
Soquel	Santa Cruz	0	9	2	41	385,000	385,000	95.30	770,000
Watsonville	Santa Cruz	4	32	10	87	209,316	191,062	95.34	2,093,165
Summary		49	219	32	84	316,242	- -	96.22	10,119,749