

## Santa Cruz County Housing Statistics - Annual

### 2018: Santa Cruz County - Single Family Residential

| City           | New         | Inventory  | Sold        | Avg. DOM  | Avg. Sale Price   | Median Sale Price | Median \$/Sqft | % LP Rec'd   | Sale Volume            | Avg. Home Sq. Ft. | Avg. Lot Sq. Ft. | Months of Inventory |
|----------------|-------------|------------|-------------|-----------|-------------------|-------------------|----------------|--------------|------------------------|-------------------|------------------|---------------------|
| Aptos          | 372         | 55         | 280         | 43        | \$1,207,597       | \$1,014,000       | \$583          | 99%          | \$338,127,428          | 1,993             | 28,747           | 3                   |
| Ben Lomond     | 109         | 9          | 95          | 28        | \$786,109         | \$789,000         | \$496          | 101%         | \$74,680,446           | 1,729             | 87,791           | 1                   |
| Boulder Creek  | 186         | 30         | 148         | 45        | \$640,276         | \$620,000         | \$434          | 100%         | \$94,760,975           | 1,526             | 52,640           | 2.5                 |
| Brookdale      | 13          | 1          | 11          | 38        | \$686,545         | \$678,000         | \$436          | 101%         | \$7,552,000            | 1,596             | 42,534           | 1                   |
| Capitola       | 77          | 14         | 50          | 49        | \$1,209,597       | \$1,051,500       | \$777          | 100%         | \$60,479,850           | 1,499             | 5,109            | 4.2                 |
| Corralitos     | 16          | 2          | 12          | 60        | \$1,003,185       | \$840,000         | \$397          | 99%          | \$12,038,225           | 2,360             | 98,787           | 1.5                 |
| Davenport      | 10          | 2          | 5           | 39        | \$1,081,000       | \$1,100,000       | \$715          | 99%          | \$5,405,000            | 1,712             | 15,124           |                     |
| Felton         | 130         | 14         | 114         | 40        | \$677,201         | \$653,000         | \$517          | 102%         | \$77,201,025           | 1,360             | 76,615           | 1.8                 |
| Freedom        | 19          | 2          | 18          | 37        | \$529,110         | \$530,000         | \$421          | 101%         | \$9,523,983            | 1,289             | 6,086            | 1.5                 |
| La Selva Beach | 29          | 3          | 26          | 72        | \$1,507,945       | \$1,001,288       | \$592          | 95%          | \$39,206,576           | 2,283             | 113,172          | 1.5                 |
| Los Gatos      | 73          | 18         | 50          | 66        | \$1,226,523       | \$1,237,500       | \$512          | 98%          | \$61,326,175           | 2,458             | 218,785          | 4.5                 |
| Mount Hermon   | 10          | 1          | 10          | 98        | \$636,684         | \$575,000         | \$470          | 98%          | \$6,366,840            | 1,490             | 8,150            | 0.8                 |
| Santa Cruz     | 775         | 92         | 563         | 38        | \$1,166,234       | \$1,029,990       | \$655          | 100%         | \$656,590,217          | 1,757             | 47,685           | 1.9                 |
| Scotts Valley  | 160         | 23         | 120         | 27        | \$1,128,168       | \$1,052,500       | \$493          | 101%         | \$135,380,265          | 2,326             | 40,823           | 3.3                 |
| Seacliff       | 2           | 0          | 2           | 74        | \$782,500         | \$782,500         | \$676          | 95%          | \$1,565,000            | 1,215             | 4,291            |                     |
| Soquel         | 86          | 12         | 63          | 24        | \$1,138,465       | \$965,000         | \$572          | 100%         | \$71,723,315           | 2,085             | 84,522           | 1.5                 |
| Watsonville    | 243         | 37         | 204         | 39        | \$671,575         | \$612,500         | \$403          | 99%          | \$137,001,491          | 1,655             | 51,902           | 2.1                 |
| Royal Oaks     | 72          | 10         | 58          | 55        | \$670,106         | \$637,500         | \$372          | 99%          | \$38,866,190           | 1,926             | 101,643          | 2.5                 |
| <b>Summary</b> | <b>2382</b> | <b>325</b> | <b>1829</b> | <b>48</b> | <b>\$ 930,490</b> | <b>\$814,500</b>  | <b>\$504</b>   | <b>99.3%</b> | <b>\$1,827,795,001</b> | <b>1,792</b>      | <b>60,245</b>    | <b>2.2</b>          |

### 2018: Santa Cruz County - Common Interest Development

| City           | New        | Inventory | Sold       | Avg. DOM  | Avg. Sale Price   | Median Sale Price | Median \$/Sqft | % LP Rec'd    | Sale Volume          | Avg. Home Sq. Ft. | Avg. Lot Sq. Ft. | Months of Inventory |
|----------------|------------|-----------|------------|-----------|-------------------|-------------------|----------------|---------------|----------------------|-------------------|------------------|---------------------|
| Aptos          | 143        | 33        | 82         | 44        | \$702,797         | \$685,000         | \$523          | 99%           | \$57,629,434         | 1,313             | 1,569            | 5.5                 |
| Boulder Creek  | 23         | 3         | 18         | 28        | \$410,022         | \$415,000         | \$401          | 100%          | \$7,380,400          | 1,055             | 1,099            | 2.3                 |
| Capitola       | 64         | 11        | 50         | 29        | \$618,322         | \$518,000         | \$560          | 101%          | \$30,916,141         | 988               | 1,008            | 4.1                 |
| Freedom        | 3          | 0         | 1          | 177       | \$535,000         | \$535,000         | \$325          | 102%          | \$535,000            | 1,644             | 4,095            | 0                   |
| La Selva Beach | 5          | 0         | 8          | 102       | \$730,062         | \$772,250         | \$547          | 98%           | \$5,840,500          | 1,490             | 1,443            | 0                   |
| Santa Cruz     | 212        | 30        | 170        | 40        | \$622,568         | \$622,500         | \$537          | 100%          | \$105,836,714        | 1,162             | 2,151            | 2.1                 |
| Scotts Valley  | 57         | 8         | 34         | 18        | \$633,932         | \$589,000         | \$470          | 101%          | \$21,553,708         | 1,348             | 1,419            | 3.4                 |
| Seacliff       | 1          | 1         | 0          |           |                   |                   |                |               |                      |                   |                  |                     |
| Soquel         | 9          | 0         | 7          | 11        | \$585,571         | \$575,000         | \$510          | 102%          | \$4,099,000          | 1,128             | 1,394            | 0                   |
| Watsonville    | 84         | 13        | 63         | 60        | \$500,489         | \$460,000         | \$412          | 99%           | \$31,530,840         | 1,139             | 2,123            | 3                   |
| <b>Summary</b> | <b>601</b> | <b>99</b> | <b>433</b> | <b>57</b> | <b>\$ 593,196</b> | <b>\$575,000</b>  | <b>\$510</b>   | <b>100.2%</b> | <b>\$265,321,737</b> | <b>1,252</b>      | <b>1,811</b>     | <b>2.3</b>          |

Data provided by MLS Listings, Inc.