



Strictly Ed: *All Education-All the Time*



SCAOR recognizes the importance of offering our members the best educational opportunities around. Education does not always happen in the classroom which is why we created this bi-monthly electronic newsletter, Strictly Ed. Strictly Ed will deal with, well...strictly education plain and simple. SCAOR is committed to provide you the tools needed to not only survive but thrive in your chosen career as a real estate professional. Strictly Ed is a bi-monthly publication for SCAOR members.

GRI makes a comeback at SCAOR!

May 1, 2009 marks the date that the Graduate REALTOR® Institute series (GRI) will be back on SCAOR's education calendar. GRI has been on a hiatus from SCAOR for about a year now and we are so excited to again start offering this nationally recognized professional real estate designation once again. The GRI designation is considered to be the nation's number one real estate designation. You will benefit from receiving a GRI designation. Obtain invaluable education for business planning, increase your competence and improve your income potential. With a GRI designation you will show buyer, sellers, and other real estate industry members that you are a true professional and have a solid grasp of real estate fundamentals.

[More Details](#)

Submit a question for the Ask Ms. Ed column and if we use it you will receive \$5 off your next class registration at SCAOR.

Ask Ms. Ed:



Get the answers straight from the horses mouth!

Dear Ms. Ed:

Can I print blank forms in WINForms?

Curious in Corralitos

Dear Curious:

No. The buyer, seller, and property address needs to be filled out before you can print a form in WINForms.

Send your questions to Ms. Ed by clicking [here](#)

Education Highlight

AGENT BEWARE! The Pitfalls of Selling and Listing Income & Commercial Property

Instructor: [Guy Berry](#)

This seminar will help keep you out of trouble when selling residential income or commercial property. You will learn how and why the contract must be changed; What needs to be disclosed; How to get those disclosures, even when the seller does not want to provide them; How to analyze the disclosures you receive, and so much more!

[More Details](#)

MONDAY, APRIL 13TH 1:00-4:30pm
SCAOR Members registered by 4/9/09 pay only \$35!
After 4/9 the price goes up to \$50! Call today!

For a complete list of classes currently being offered at SCAOR, click [here](#).

To remove your name from SCAOR's email list please [click here](#).

Questions or comments? E-mail us at kkirwan@scaor.org or call 831-464-2000