



## Strictly Ed: *All Education-All the Time*



### Ask Ms. Ed:



#### Get the answers straight from the horses mouth!

Dear Ms. Ed:

After presenting an offer written on the C.A.R. Form RPA-CA to my seller, must I prepare a counteroffer form stating that the sale is "as is" in order to protect my seller?

Click [here](#) for answer

Send your questions to Ms. Ed by clicking [here](#)

Submit a question for the Ask Ms. Ed column and if we use it you will receive \$5 off your next class registration at SCAOR.

### Coming in June

How to be a Successful REO Buyer's Agent—[June 1st](#)

GRI #108 Risk Management—[June 12th](#)

Massive Abundance—[June 19th](#)

Duane Gomer's Short Sale Update—[June 22nd](#)

ePro Workshop—[June 26th](#)

### What Does the Contract Really Say? Wednesday, May 20th 1:00-4:30pm Instructor: [Guy Berry](#) Click [here](#) to register

Identify those paragraphs that get agents and their clients "into trouble"; Explain the contract to your clients in a "legally correct" manner; Learn what the contract "doesn't say" that may need to be added; Learn how "to understand" the CAR contract or any contract; "Demystify Liquidated Damages, Mediation/Arbitration, Contingency Removal, Breach of Contract and other contractual issues; Increase your "business and client loyalty" using legal and technical knowledge, and more!

### Water, Water Everywhere! And not a drop to drink... Wednesday, May 27th 10:00-11:30am Speaker: Attorney [Bob Bosso](#) Click [here](#) to register

Attorney Robert Bosso will discuss and review the current water crisis in California and Santa Cruz County, the causes and effects, and the proposed solutions that are being discussed. Topics include a review of the problems associated with The Delta; The effect of the Endangered Species Act; Background and decisions leading to the plans for a Desal plant in Santa Cruz including the current status and additional requirements, and more!



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**Keybox Exchange**  
May 11th & May 12th  
Click here for more information

For a complete list of classes currently being offered at SCAOR, click [here](#).

To remove your name from SCAOR's email list please [click here](#).

Questions or comments? E-mail us at [kkirwan@scaor.org](mailto:kkirwan@scaor.org) or call 831-464-2000